

Learning outcomes for the field of study: Management and Coaching, recruitment 2024/2025

Second level pf studies – practical profile

Level of the Polish Qualifications Framework – level 7

Professional title obtained by the graduate - master's degree

Assignment of learning outcomes to appropriate scientific disciplines:

Management and quality sciences: 80%

Psychology: 20%

Symbol	Learning outcomes for the field of Management and Coaching After completing second-level studies in the field of Management and Coaching, the graduate:	Polish Qualifications Framework description component code - detailed characteristics P7S
KNOWLEDGE		
K2P_W01	Has in-depth knowledge of the place of management in the system of sciences and its connections with other scientific disciplines;	P7S_WG
K2P_W02	Describes extended terminology used in management and understands its sources and relationships to terminology from related scientific disciplines;	P7S_WG
K2P_W03	Adjusts the principles, regularities and management instruments to a greater extent;	P7S_WG
K2P_W04	Presents extended knowledge about typical elements of various types of social structures and institutions of social and economic life;	P7S_WG
K2P_W05	Interprets in-depth the essence and mechanisms of functioning of the organization;	P7S_WG
K2P_W06	Defines, in a broader scope, systemic knowledge about various types of social structures and institutions of social life and the relations between them;	P7S_WG
K2P_W07	Has in-depth systemic knowledge of various socio-economic organizations, their specificity and mutual conditions of their functioning;	P7S_WG, P7S_WK
K2P_W08	Defines in-depth the functioning of humans in organizations, both in psychological and social aspects;	P7S_WG
K2P_W09	Has extended systemic knowledge of the types of social bonds and the regularities governing them;	P7S_WG
K2P_W10	It illustrates expanded knowledge about participants in economic processes, both on a micro and macro scale;	P7S_WG, P7S_WK
K2P_W11	Interprets in-depth knowledge about man as an individual managing, making decisions, participating in relationships, both in sociological and psychological aspects;	P7S_WG
K2P_W12	Has in-depth knowledge of the specificity of human functioning in organizations;	P7S_WG, P7S_WK
K2P_W13	Has in-depth knowledge of designing and conducting management research, in particular research problems, methods, techniques and research tools; knows the basic principles and methods of social research;	P7S_WG

K2P_W14	Defines in-depth knowledge of interpersonal relations in relation to the process of human capital development, social ties, or selected cultural circles in the context of intercultural management;	P7S_WG
K2P_W15	Develops to an extended extent structured knowledge of ethical and social principles and norms, including the performance of one's profession;	P7S_WG, P7S_WK
K2P_W16	Provides in-depth, structured knowledge about the principles of change management in organizations, causes, processes and the resulting effects;	P7S_WG
K2P_W17	Recognizes in-depth knowledge about contemporary views and their evolution, about selected structures of organizations, institutions and economic entities and the social bonds functioning within them.	P7S_WG
SKILLS		
K2P_U01	Uses theoretical knowledge in the field of management and basic knowledge of psychology and sociology to interpret social phenomena and problems;	P7S_UW
K2P_U02	Is able to use theoretical knowledge in the field of management and related disciplines to describe and practically analyze individual socio-economic processes and phenomena;	P7S_UW
K2P_U03	Uses analytical tools and methods, is able to formulate research hypotheses and verify them using scientific methods, construct and conduct empirical research, and is able to develop and present their results;	P7S_UW
K2P_U04	Is able to critically select collected data and research methods in order to formulate his own conclusions and opinions;	P7S_UW
K2P_U05	Analyzes the causes and course of selected socio-economic processes and phenomena in the area of management;	P7S_UW
K2P_U06	Uses basic theoretical approaches to analyze motives and patterns of human behavior;	P7S_UW
K2P_U07	Constructs solutions to complex and unusual economic and social problems, predicts the course and effects of planned activities using psychological and sociological knowledge.	P7S_UW
K2P_U08	Uses selected legal rules to solve specific management tasks;	P7S_UW
K2P_U09	Demonstrates professional rules and ethical norms and notices and analyzes ethical dilemmas in undertaken activities;	P7S_UW
K2P_U10	Synthesizes theoretical knowledge in the field of management with practical skills and experience acquired during professional practice;	P7S_UW
K2P_U11	Presents own ideas, doubts and suggestions, supporting them with appropriate argumentation.	P7S_UW
K2P_U12	Observes social phenomena and then independently performs an in-depth analysis and synthesis of the accompanying political, legal, economic, cultural, technical and technological conditions in the field of scientific disciplines relevant to the field of study and related fields.	P7S_UW
K2P_U13	Prepares in-depth written works and speaks freely in Polish and a selected foreign language, dealing with selected detailed issues in the field of management and related fields;	P7S_UK
K2P_U14	Possesses in-depth ability to speak freely in Polish and a selected foreign language, dealing with selected detailed management issues, relating them to related disciplines;	P7S_UK

K2P_U15	Demonstrates free speech and writing in the field of management, in accordance with the requirements set for level B2+ of the Common European Framework of Reference for Languages.	P7S_UK
K2P_U16	Has the ability to manage team work, cooperate with other people in team work and take a leading role in teams using psychological, sociological and management knowledge.	P7S_UO
K2P_U17	Has an in-depth ability to independently plan and implement lifelong learning and guide others in this area.	P7S_UU
SOCIAL COMPETENCE		
K2P_K01	Is aware of the level of acquired knowledge, understands the need for continuous improvement of his/her substantive skills, is able to set directions and areas of his/her own development and inspire and organize the learning process of other people;	P7S_KK
K2P_K02	Demonstrates basic psychological knowledge in implementing changes in an organization.;	P7S_KK
K2P_K03	Participates in work in task teams, organizations and institutions implementing economic activities;	P7S_KK
K2P_K04	Demonstrates management knowledge and basic psychological knowledge by performing various functions in task teams, initiates the construction of social projects, anticipating the multidirectional social effects of its activities, demonstrating the ability to bear responsibility for them.	P7S_KK
K2P_K05	Gives validity to the hierarchy and stratifies priorities, makes the optimal selection of priorities when planning tasks for oneself and others; Creates or co-creates public institutions, economic, private and non-profit organizations in the field of social activity, and also undertakes independent activities in the public or own interest.	P7S_KO
K2P_K06	Is aware of the importance of behaving in a professional and ethical manner, as well as the ability to actively promote such attitudes.	P7S_KO
K2P_K07	Notifies and develops ethical principles related to one's own and others' work, seeks optimal solutions, and acts in accordance with ethical principles; can act as an arbitrator, mediator and negotiator in a social conflict situation.	P7S_KR
K2P_K08	Responsibly prepares for his work, recognizing the importance of psychological knowledge, knowledge about the relationship between the motives of human behavior in professional activity, designs and performs activities in the field of management using systemic analysis in many criteria,	P7S_KR
K2P_K09	Consciously approaches the principles and modern instruments of project management; inspires group members, creates and animates the organization of its work, takes on various roles and challenges in the group;	P7S_KR
K2P_K10	Cares about continuous supplementation and improvement of own knowledge and skills, is able to properly identify its sources and scope in an interdisciplinary approach; takes up professional challenges;	P7S_KR
K2P_K11	He expresses his views on important social and ideological issues, including the meaning, value and need to undertake economic activities in a social environment; responsibly designs and performs individual and team tasks in professional management activities, including theoretical and practical premises of risk management.	P7S_KR